

### **HEALTHCARE DEDICATED BUSINESS BUILDERS**

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# **Our Purpose & Vision**

Founded in 2016, Seven Hills Capital ("SHC") was formed to partner with small-to-medium sized healthcare services businesses and entrepreneurs who believe in building for the long-term through collaboration with all constituents.

Drawing on our unique experience from both the operator and traditional private equity perspectives, we prioritize working directly with business owners over constructing large investment portfolios. SHC's commitment to its Partner Companies is steadfast, and we approach every conversation and challenge with empathy, honesty, and a deep understanding of having been in their shoes.

Since 2018, Seven Hills has **completed 21** acquisitions and 9 refinancings across our active portfolio. As a result, each of our Partner Companies have nearly tripled in revenue through a blend of organic and M&A growth strategies.

At Seven Hills, we take pride in offering a true investment partnership to business leaders to help accelerate growth and/or provide shareholder liquidity, while ensuring the founding legacy of the company, the security of its employees, and long-term viability as a participant in the healthcare ecosystem are equally sustained.

### **Investment Criteria**

## **First Round of Institutional Capital**

**Cohesive Management Teams** 

\$2 - \$20 Million of EBITDA

**Majority Control Investments** 

**Leading Local Market Positions** 

**Upstream Strategic Exit Options** 

### **Target Geographies**



#### **Sector Focus**



Complex Consumers



Urgent & Rural Care



**Mental Health** 



Managed Care Services



Medical Aesthetics



Complex Rehab & DME

# **Active Partner Companies**



I/DD Services **Detroit, MI** 

Vintage: 2018 versicaregroup.com



Complex Rehab & DME Nashville, TN

Vintage: 2018 reliamed.com



Pediatric Therapy **Louisville, KY** 

Vintage: 2020 kidtherapy.org



Urgent & Primary Care
Savannah, GA

Vintage: 2022 expercarehealth.com

spammedicca

Aesthetic Medicine **Dayton, OH** 

Vintage: 2024 spamedicca.com

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# **SHC Select Partnerships and Follow-on Transactions**



has acquired

Tuscaloosa, AL

 $^{f extsf{ iny}}$  MedCenter

MEDICA

has acquired

Reliable



Asheville, NC

April 2024 March 2024



has acquired



Dayton, OH

January 2024



has acquired



Bowling Green, KY

**July 2023** 



has acquired



Northport, AL

**April 2023** 



has acquired



Lakewood, WA

April 2023

VERSICARE GROUP

has acquired



Bowling Green, KY

March 2023



has acquired



Aurora, IL

December 2022



has acquired



Hollywood, FL

October 2022



has partnered with



Savannah, GA

September 2022



has acquired



Maryville, TN

June 2022

Reliable

has acquired



San Jose, CA

May 2022



has acquired



Memphis, TN

February 2022



has acquired



Nashville, TN

January 2022



has acquired



Houston, TX

August 2021



has acquired

Advanced Care Agency

Deltona, FL

May 2021



has acquired



Louisville, KY

November 2020



has acquired



Bowling Green, KY

November 2020

Reliable MEDICAL

has acquired



Chagrin Falls, OH

**April 2020** 



has acquired



Fort Myers, FL

November 2019



has acquired



Rochester, MN

June 2019



has acquired



November 2018





February 2018